

IBA

Indiana Business Advisors

*Indiana Business Advisors
is Indiana's largest and most
experienced business intermediary
serving buyers and sellers of small
and middle market businesses.*

*Founded in 1981, it is part of the
Sunbelt Network, the global leading
network of business brokers and
professionals in mergers and
acquisition. With over 1300
businesses sold since its inception,
IBA is truly "the
place to go to buy or sell a
business" in Indiana.*

*In addition to helping people buy and
sell businesses, Indiana Business
Advisors offer professional business
valuations, equipment
appraisals, new franchises and hotel
divestiture services.*

JIM GLEASON, CBC, CMSBB, CFC **Business Advisor**

Jim Gleason has more than 30 years combined experience in the corporate, counseling, and consulting worlds. As a Certified Business Coach (CBC) he has worked with the owners of small to medium sized business in helping them solve problems, set and achieve goals, and grow their businesses to the next level. Jim was also the Agency Principal/Owner of the JMG Agency, an Allstate Insurance Agency, which he subsequently sold. As a franchise broker Jim has also assisted entrepreneurs in identifying the right franchise to meet their goals and guided them through the process to franchise business ownership.



Jim's combined experiences of working closely with business owners to grow their businesses, selling his own insurance agency, and guiding people through the process of franchise business ownership gives Jim a unique perspective in his career as a Business Advisor (Broker) with Indiana Business Advisors (www.indianabusinessadvisors.com). He looks forward to providing opportunities and strategic direction to entrepreneurs to sell or own their own businesses.

Jim has a BS in Marketing from the Kelley School of Business at Indiana University. He has a Master's degree in counseling from Butler University. Jim is a Certified Business Coach, the Executive Coach for the Hoosier Leadership Series, and served as a SCORE mentor. He is a former board member of the Indiana CBMC, past Sunday School Superintendent and board member of Eagle Creek Grace Brethren Church, a former board member of the Exchange Club of Speedway, was adjunct faculty of Indiana Wesleyan University, and past board member of Association of Career Management Professionals. Jim was also a regular contributing author to the Christian Professional Magazine.

Jim and his wife Trisha have been married for over 30 years. They have 2 daughters, Madison, who is married to their son-in-law Matt, and Sara. They also have a granddaughter, Stella. Jim is also an avid cyclist and loves dogs (sometimes these 2 don't mix so well!).

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